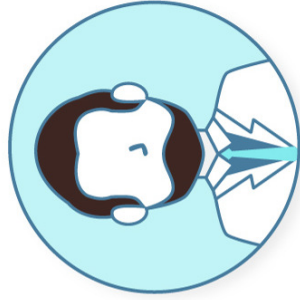


Misha Giorgadze (Business operator)



Age: 32 years

Work: Sales manager in BO

Location: Batumi, Georgia

Marital: Married, 2 children

"There was competition restriction in the tender"

Description



Joined company two years ago & Leads public tender affairs in the company



Loves travelling and sports



Frequent Procurement system user. Experienced with DRB decisions. Uses service in case of unfair actions from the contracting authority



Does not like dull meetings and wasting of the time



Perfect technical skills, familiar with modern technological trends

Motivations



Earn more money

Painpoints



Worries about economic situation in the country



To win the tender



Wants fair competition in the tenders



To become reliable supplier for the government agencies



Right decisions of the tender committee



To improve professional skills and techniques in public procurement

Goals